



## Competence | Capability | Credentials

Facility Monitoring Systems Limited (FMS) delivers world-class environmental monitoring solutions, technical services and application support across a broad range of demanding and high-profile market sectors.

With over 150 man-years of combined industry experience, UKAS ISO 17025 accreditation, a track record second to none in the supply, installation, service and calibration of bespoke continuous monitoring and critical alarm systems, FMS plays its part in supporting the country through customers in healthcare and pharmaceutical to key defence organisations.

### Competence:

FMS is not prescriptive. While our experience lets us quickly identify optimum solutions, there are always options, special circumstances and variable factors to be taken into account. We know that one size does not fit all. Our solutions are created by direct collaboration with our customers. Only then can we deploy our extensive expertise effectively, to ensure that we provide the very best systems that are not only capable and fit for purpose, but have operational lifespans and reliability that far exceeds essential requirements.

Our customers do not simply purchase an FMS system. We always look to engage with them in a mutually rewarding working relationship, for the entire lifecycle of the system, that serves to deliver the best solutions while making the business process enjoyable. It's not by accident that our subject experts, dedicated engineers and support staff are friendly and approachable. It also underscores our commitment to our obligations and to our customers' requirements.

By providing a truly comprehensive level of support, complete with a robust infrastructure backed by unparalleled product quality and team experience, the skill set, competence and the attitude of our operatives are the foundations of a service delivery in the field and in back office roles that remains unequalled. Our service is uncompromising. We have the highest level of technical knowledge across ever-changing critical environments. In short, we know our industries inside-out. No other product supplier or support organisation comes close.

### Capability:

As valued Gold-level channel partners for world-leading monitoring equipment, FMS is the best system integrator in the country. We are able to tailor and deliver sophisticated solutions, and eager to rise to development challenges presented by new monitoring applications. And we deliver unmatched capability and expertise to support these industry-leading solutions.

More than just creating great solutions to customers' problems, FMS's commitment to forging outstanding relationships means that we care. That makes a big difference. Beyond simply being professional, we understand and appreciate the importance of our systems, recognise the critical nature of the assets we provide, are able to see issues from the customer's perspective, and know what that means to them and to their businesses.

We work with world-class technology partners. Among those is TSI Inc. Founded in 1961 and headquartered in Minnesota, TSI has a global network with sales and support hubs strategically located around the world. FMS is the strategic Channel Partner to TSI across the UK and in Ireland.

TSI is renowned for its global R&D strategy and its substantial R&D investments. It's an acknowledged industry leader in the manufacture of environmental monitoring software and hardware. TSI develops its software and hardware in parallel, from a critical industry perspective. These core system elements are designed to work together, unlike other instrument manufacturers that attempt to pair software and hardware assets from different vendors. This means that customers of FMS can expect seamless systems integration and more reliable process efficiency with ongoing support built in. It minimises customer exposure to needless future risk should relationships need to change.

FMS's sophisticated monitoring solutions add extra functionality not readily available through other channels. Products and systems are Industry 4.0 and Pharma 4.0 ready, featuring cross-platform communications and data sharing, as well as functions for invaluable predictive maintenance.

Our unrivalled on-going service and calibration support for environmental sensors and particle counters also includes UKAS ISO 17025 accredited temperature calibrations.

## Credentials:

Like our high-profile customers, the FMS executive management team is also of the highest calibre.



### Managing Director Steve Wake

Operations, design, engineering and commercial management expertise  
Former Vice President of CST Asia group operations in China, Taiwan and Philippines  
30+ years' specialty construction experience in controlled, clean and ultra clean environments  
Pharma, life science, semiconductor wafer fab and flat panel display cleanroom expertise  
Air filtration, air conditioning and structures specialist  
Holder of Motorola Worldwide Supplier Excellence Award



### FMS Commercial Director Deborah Haisman

15+ years in critical environmental monitoring applications  
User-side experience in manufacturing  
Supplier-side experience in system integration  
Technical support, Engineering and Sales expertise  
Experienced adviser with deep market sector knowledge



ISO 17025: 2017 – UKAS  
Calibration Laboratory  
(Laboratory Number  
9791)

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